

POSSIBLE BUDGET ITEMS FOR GRANT APPLICATIONS

Effective December 2019

The information in this document is provided to support budget development for the State Office of Rural Health (SORH) grant, Small Hospital Improvement Program (SHIP) grant, Medicare Rural Hospital Flexibility Program (Flex) grant and other grant applications. The list below is organized by budget justification category for ease of use and includes a wide range of possibilities, plus a few new options for consideration.

Specific information on costs to your SORH is available as well as the ability to combine several services into one invoice. Contact Donna Pfaendtner, Administrator, at donna@nosorh.org for assistance.

For assistance with grant applications, including an “outside” read of your early draft applications, please contact Tammy Norville, Technical Assistance Director, at tammyn@nosorh.org.

TRAVEL:

NOSORH Annual Meeting 2020

Saratoga Springs, NY – September 29 - 30, 2020 Estimated Per Diem rates: lodging \$117; meals \$61

National Rural EMS & Care Conference 2020

Columbus, OH - April 2020 Estimated Per Diem rates: lodging \$122; meals \$61

2020 Regional Meeting Travel

2020 tentative locations listed below. No registration fees. Per Diem rates are standard GSA unless the town is noted.

Region A June 16 – 18, 2020 – Pittsburgh, Pennsylvania – Estimated Per Diem rates: lodging \$126; meals \$56

Region B May 5 – 7, 2020 – Lexington, KY – Estimated Per Diem rates: lodging \$109; meals \$56

Region C July 29 – 30, 2020 – Chicago, IL – Estimated Per Diem rates: lodging \$218; meals \$76

Region D June 3 – 4, 2020 – Reno, Nevada – Estimated Per Diem rates: lodging \$103; meals \$66

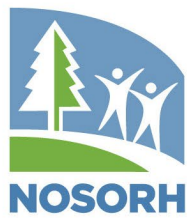
Region E July 15 – 16, 2020 – Anchorage, Alaska – Estimated Per Diem rates: lodging \$229; meals \$100

2021 Regional Meeting Travel

2021 tentative locations listed below. No registration fees. Per Diem rates are standard GSA unless the town is noted (2020 the greater of standard or regional rate provided 2021 rates not yet available)

Region A 2021 - West Virginia - Estimated Per Diem rates: lodging \$107; meals \$56

Region B 2021 – Alabama - Estimated Per Diem rates: lodging \$169; meals \$61



Region C 2021 – Missouri - Estimated Per Diem rates: lodging \$135; meals \$66
Region D 2021 – Arizona - Estimated Per Diem rates: lodging \$183; meals \$76
Region E 2021 – Wyoming - Estimated Per Diem rates: lodging \$285; meals \$76
(*rates shown above for Jackson; Parks County: lodging \$194; meals \$71)

NARHC 2020

Spring Institute – March 18 – 20, 2020, San Antonio, TX

[Click here for additional information.](#)

Fall Institute – October 26 – 28, 2020, Phoenix, AZ

[Click here for additional information.](#)

NRHA 2020

Rural Health Policy Institute – February 11 – 13, 2020, Washington, DC

[Click here for additional information.](#)

Annual Rural Health Conference – May 19 – 22, 2020, San Diego, CA

[Click here for additional information.](#)

Rural Hospital Innovation Summit – May 19 – 22, 2020, San Diego, CA

[Click here for additional information.](#)

Health Equity Conference – May 19, 2020, San Diego, CA

[Click here for additional information.](#)

Planned but no additional information at this time:

Rural Health Clinic Conference – September 22 – 23, 2020, Kansas City, MO

Sheraton Kansas City Hotel at Crown Center

Critical Access Hospital Conference – September 23 – 24, 2020, Kansas City, MO

Sheraton Kansas City Hotel at Crown Center

NRHA 2021 – Keep an eye out for [additional information here.](#)

Rural Health Policy Institute – February 9 – 11, 2021, Washington, DC

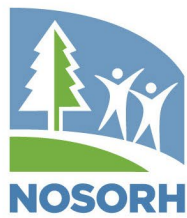
Hilton Washington D.C. National Mall

Annual Rural Health Conference - May 5-7, 2021 New Orleans, LA

Sheraton New Orleans

Rural Hospital Innovation Summit - May 5-7, 2021 New Orleans

Sheraton New Orleans



Health Equity Conference - May 5-7, 2021 New Orleans
Sheraton New Orleans

Rural Health Clinic Conference - Sept. 21-22, 2021 in Kansas City, MO
Sheraton Kansas City Hotel at Crown Center

Critical Access Hospital Conference - Sept. 22-24, 2021 in Kansas City, MO
Sheraton Kansas City Hotel at Crown Center

CONTRACTUAL:

- **\$250** for providing webinar technology and support for your state to present on key rural health topics. The \$250 per webinar cost includes 20 callers (including presenters and one NOSORH staff host) for each 1-hour session. Presenter and content will be coordinated by the SORH staff while NOSORH technology and conference call line will be used for delivery and recording of webinar.
- **\$4,500** plus travel for onsite one-and-a-half-day grant writing workshop for your state which includes NOSORH instructors, all materials, and support for registration and publicity activities, as needed by the individual SORH.
- **\$3,000** plus travel for a tailored one-day, on-site workshop provided by the appropriate NOSORH Team Member. Each one-day agenda is customized to the needs of the SORH, stakeholder and/or provider group attending the event. Topics may include general operational business literacy such as negotiating a provider employment agreement to understanding the revenue cycle to a general overview of Rural Health Clinic billing versus Fee-for-Service billing; and National Rural Health Day engagement.
- **\$5,000, \$7,500 or \$12,000** per participating SORH in the new Tiered Technical Assistance Program Subscription Pricing will be based on Tier selected. Tier 1 - \$5,000; Tier 2 - \$7,500 and Tier 3 - \$12,000. Please see Tiered Technical Assistance Program overview page on the NOSORH website for additional information ([click here](#)).

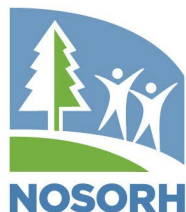
OTHER:

Membership Dues:

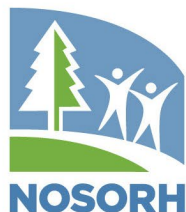
- **\$1,575** membership dues for National Organization of State Offices of Rural Health. NOSORH membership provides the office with opportunities for training and learning on rural health topics, funding for special projects, coordination with other SORH, resources to disseminate information regarding SORH activities and monthly webinars on topics of key interest and concern for rural communities and the SORH.

Registration Fees:

- **\$350** (estimate) registration fees for SORH staff to attend the **NOSORH Annual Meeting**, a required meeting.



- **\$375** registration fee for SORH or EMS leaders to attend the **National Rural EMS & Care Conference**.
- **\$500** for **Data Institute** conducted by NOSORH. Training provided via a series of webinars to establish a standard for data use and establish a minimum skill set for data use for SORHs. The Data Institute will educate SORHs on the data available today, how to find it and how to use it. Appropriate for SORH staff.
- **\$500** for rural health grant writing education through the **Grant Writing Institute** conducted by NOSORH. Training provided via a series of 9 webinars on all aspects of rural health grant writing including documentation of need, grant budget preparation, development of evaluations, work plans and identifying sources of grant funds. Appropriate for SORH staff and rural health partners such as RHCs, CAHs, Free Clinics and FQHC staff.
- **\$350** for **“Beyond the Basics” Grant Writing Institute**, a recorded, on-demand 4-part advanced rural health grant writing education series conducted by NOSORH. The series is designed to outline strategies to enhance communication, efficiency, accountability and effectiveness for grant seeking and management efforts. Appropriate for SORH staff and rural health partners such as RHCs, CAHs, Free Clinics and FQHC staff.
- **\$95** for **Grant Writing Basics for EMS**, a 3-part web-based training through the Grant Writing Institute conducted by NOSORH. This introductory grant writing series is designed specifically for EMS professionals.
- **\$1,000** for **The Jim Bernstein SORH Leader Institute: Leading to Learn**. This webinar series is designed to grow SORH leaders of the future. *Leading to Learn* will encourage SORH staff to grow their competency as a visionary change agent in addition to all functions of a grant manager. *Leading to Learn* promotes an understanding of the unique leadership roles and concepts within a SORH and what it takes to become a recognized resource in your state. Participants will learn to develop, articulate and implement an inspired vision; and establish a succession plan. The sessions are inclusive of topics that build capacity within the SORH Proficiencies framework and are appropriate for current and future SORH leaders. This webinar series is offered as an Institute to earn a certificate or on-demand by module (prices vary depending on the module).
- **\$750** for the **Rural Primary Care Institute**. This new webinar series is designed to grow SORH and stakeholder capacity on all aspects of Rural Primary Care. Topics covered include but are not limited to access, determination of service needs, community outreach, and the importance of coding, billing and documentation to revenue cycle success. Through this Institute, participants will enhance overall primary care knowledge, strengthen technical skills, and gain perspective of service delivery model options. This webinar series is offered as an Institute to earn a certificate or on-demand by module (prices vary depending on the module).
- **\$500** for the **Rural Health Clinic Institute**. This on-demand series provides education on all aspects of RHC technical assistance for SORH as well as diving into common RHC challenges. Appropriate for SORH staff and stakeholders.
- **\$25 each** for **Back to Basics modules**. These on-demand micro-education sessions are meant to address immediate “refresher” education needs as they arise. The modules are between five and fifteen minutes long and topics vary. Current topics include Overviews of Primary Care and the Revenue Cycle. Session development is on-going and topic suggestions are welcome. Send topic requests/ideas to Tammy Norville (tammyn@nosorh.org).



Data Management Tools:

- **\$2,500** for access to the TruServe basic performance measures tracking tool to allow capture of impact of SORH and other activities. Up to 10 customizable modules (**\$1,000 each**), including but not limited to mapping capabilities, all orientation, support and full features of this easy-to-use online tracking tool.
- **\$5,000** for access to the TruServe enhanced performance measures tracking tool to allow capture of impact of SORH and other activities. Unlimited customized measures, mapping capabilities, all orientation, support and full features of this easy to use on-line tracking tool.
- Onsite training for an unlimited number of users for the TruServe performance measures tracking tool. Contact Mark Barclay (mark.barclay@und.edu) for pricing and additional information.
- **\$2,500 or \$3,500** (depending on number of clinics in each state) for access to the Practice Operations National Database (POND), a web-based data collection, reporting and benchmarking application tool for rural providers including Rural Health Clinics, community health centers, health system satellite practices, and independent physician or advanced level provider practices to collect financial, operational, productivity, and compensation factors in addition to five (5) rural relevant quality indicators. POND allows for SORH to query participating provider information which may be used to tell the rural story for grant seeking and other reporting requirements.
- **\$2,500 and \$3,500** - Hands-on technical assistance to support POND onboarding and initial set-up provided by NOSORH staff to each SORH and participating provider site for up to 99 clinics in the state. \$3,500 for more than 100 clinics in the state. This technical assistance offering is separate from the [Tiered TA Program](#).

Your input on needed services is always welcome. Thank you for your time and consideration.

For questions, additional information or assistance, please contact:

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