

## POSSIBLE BUDGET ITEMS FOR GRANT APPLICATIONS

Effective December 2018

The information in this document is provided to support budget development for the State Office of Rural Health (SORH) grant, Small Hospital Improvement Program (SHIP) grant, Medicare Rural Hospital Flexibility Program (Flex) grant and other grant applications. The list below is organized by budget justification category for ease of use and includes a wide range of possibilities, plus a few new options for consideration.

Specific information on costs to your SORH is available as well as the ability to combine several services into one invoice. Contact Donna Pfaendtner, Administrator, at [donna@nosorh.org](mailto:donna@nosorh.org) for assistance.

For assistance with grant applications, including an “outside” read of your early draft applications, please contact Tammy Norville, Technical Assistance Director, at [tammyn@nosorh.org](mailto:tammyn@nosorh.org).

### TRAVEL:

#### **NOSORH Annual Meeting 2019**

Albuquerque, NM – October 2019

Estimated Per Diem rates: lodging \$94; meals \$55

#### **National Rural EMS & Care Conference 2019**

Charleston, SC - April 2019

Estimated Per Diem rates: lodging \$157; meals \$69

#### **2019 Regional Meeting Travel**

2019 tentative locations listed below. No registration fees. Per Diem rates are standard GSA unless the town is noted

Region A 2019 – Eastham, MA – Estimated Per Diem rates: lodging \$192; meals \$71

Region B 2019 – Augusta, GA – Estimated Per Diem rates: lodging \$102; meals \$61

Region C 2019 – Kansas City, KS – Estimated Per Diem rates: lodging \$125; meals \$66

Region D 2019 – Lihue/Kona, HI – Estimated Per Diem rates: lodging \$325; meals \$94

Region E 2019 – Portland, OR – Estimated Per Diem rates: lodging \$184; meals \$66

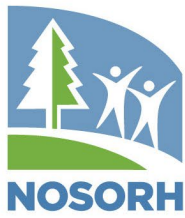
#### **NARHC 2019**

Spring Institute – March 20 – 22, 2019, San Antonio, TX

[Click here for additional information.](#)

Fall Institute – October 7 – 9, 2019, St Louis, MO

[Click here for additional information.](#)



## **NRHA 2019**

Rural Health Policy Institute – February 5 – 7, 2019, Washington, DC  
[Click here for additional information.](#)

Annual Rural Health Conference – May 7 – 10, 2019, Atlanta, GA  
[Click here for additional information.](#)

Rural Hospital Innovation Summit – May 7 – 10, 2019, Atlanta, GA  
[Click here for additional information.](#)

Health Equity Conference – May 7, 2019, Atlanta, GA  
[Click here for additional information.](#)

**NRHA 2020** – Keep an eye out for [additional information here.](#)

Rural Health Policy Institute – February 11 – 13, 2020, Washington, DC

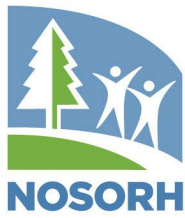
Annual Rural Health Conference - May 18-22, 2020, San Diego, CA

Rural Hospital Innovation Summit - May 18-22, 2020, San Diego, CA

Health Equity Conference - May 18, 2020, San Diego, CA

## **CONTRACTUAL:**

- \$250 for providing webinar technology and support for your state to present on key rural health topics. The \$250 per webinar cost includes 20 callers (including presenters and one NOSORH staff host) for each 1-hour session. Presenter and content will be coordinated by the SORH staff while NOSORH technology and conference call line will be used for delivery and recording of webinar.
- \$4,500 plus travel for onsite one-and-a-half-day grant writing workshop for your state which includes NOSORH instructors, all materials, and support for registration and publicity activities, as needed by the individual SORH.
- \$3,000 plus travel for a tailored one-day, on-site Business Literacy technical assistance workshop provided by the NOSORH Technical Assistance Director. Each one-day agenda is customized to the needs of the SORH, stakeholder and/or provider group attending the event. Topics may include general operational business literacy such as negotiating a provider employment agreement to understanding the revenue cycle to a general overview of Rural Health Clinic billing versus Fee-for-Service billing.
- \$1,500 for production of a basic customized video of SORH accomplishments and services, ready to use for website, social media, and state partnership activities or conferences.



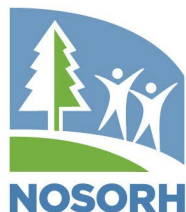
## OTHER:

### Membership Dues:

- \$1,575 membership dues for National Organization of State Offices of Rural Health. NOSORH membership provides the office with opportunities for training and learning on rural health topics, funding for special projects, coordination with other SORH, resources to disseminate information regarding SORH activities and monthly webinars on topics of key interest and concern for rural communities and the SORH.
- \$4,500 for a “supported SORH” membership for SORH, which may be individualized to include items such as travel for up to one meeting per year for one staff person.

### Registration Fees:

- \$325 (estimate) registration fees for SORH staff to attend the **NOSORH Annual Meeting**, a required meeting.
- \$375 registration fee for SORH or EMS leaders to attend the **National Rural EMS & Care Conference**.
- \$500 for **Data Institute** conducted by NOSORH. Training provided via a series of webinars to establish a standard for data use and establish a minimum skill set for data use for SORHs. The Data Institute will educate SORHs on the data available today, how to find it and how to use it. Appropriate for SORH staff.
- \$500 for rural health grant writing education through the **Grant Writing Institute** conducted by NOSORH. Training provided via a series of 9 webinars on all aspects of rural health grant writing including documentation of need, grant budget preparation, development of evaluations, work plans and identifying sources of grant funds. Appropriate for SORH staff and rural health partners such as RHCs, CAHs, Free Clinics and FQHC staff.
- \$350 for “**Beyond the Basics**” **Grant Writing Institute**, a recorded, on-demand 4-part advanced rural health grant writing education series conducted by NOSORH. The series is designed to outline strategies to enhance communication, efficiency, accountability and effectiveness for grant seeking and management efforts. Appropriate for SORH staff and rural health partners such as RHCs, CAHs, Free Clinics and FQHC staff.
- \$95 for **Grant Writing Basics for EMS**, a 3-part web-based training through the Grant Writing Institute conducted by NOSORH. This is an introductory grant writing series designed specifically for EMS professionals.
- \$1,000 for **The Jim Bernstein SORH Leader Institute: Leading to Learn**. This webinar series is designed to grow SORH leaders of the future. *Leading to Learn* will encourage SORH staff to grow their competency as a visionary change agent in addition to all functions of a grant manager. *Leading to Learn* promotes an understanding of the unique leadership roles and concepts within a SORH and what it takes to become a recognized resource in your state. Participants will learn to develop, articulate and implement an inspired vision; and establish a succession plan. The sessions are inclusive of topics that build capacity within the SORH Proficiencies framework and are appropriate for current and future SORH leaders. This webinar series is offered as a 12-part Institute to earn a certificate or on-demand by module (prices vary depending on the module).



- \$500 for the **Rural Health Clinic Institute**. This 9-part series provides education on all aspects of RHC technical assistance for SORH as well as diving into common RHC challenges. Appropriate for SORH staff.

**Data Management Tools:**

- \$2,500 for access to the TruServe basic performance measures tracking tool to allow capture of impact of SORH and other activities. Up to 10 customizable measures, mapping capabilities, all orientation, support and full features of this easy-to-use online tracking tool.
- \$7,500 for access to the TruServe enhanced performance measures tracking tool to allow capture of impact of SORH and other activities. Unlimited customized measures, mapping capabilities, all orientation, support and full features of this easy to use on-line tracking tool.
- \$700 for onsite training for unlimited number of users for the TruServe performance measures tracking tool.
- \$2,500 or \$3,500 (depending on number of clinics in each state) for access to the Practice Operations National Database (POND), a web-based data collection, reporting and benchmarking application for rural providers including Rural Health Clinics, community health centers, health system satellite practices, and independent physician or advanced level provider practices to collect financial, operational, productivity, and compensation factors in addition to five (5) rural relevant quality indicators. POND allows for SORH to query participating provider information which may be used to tell the rural story for grant seeking and other reporting requirements.
- \$5,000 - \$7,000 per participating site in the new multi-year project to accelerate the progression of rural primary care providers toward Value-Based Purchasing (VBP). Pricing will be based on actual assessed need at project initiation.

**Your input on needed services is always welcome. Thank you for your time and consideration.**

***For questions, additional information or assistance, please contact:***

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