## Thank you for joining!

Thank you for your patience and expertise. Lines are muted to ensure a high quality recording. Please use the chat feature on the right of the screen to post queries or comments or share resources.





## Rural Opioid Resources: Preparing Your Organization for Future Funding Opportunities

Teryl Eisinger, Executive Director Chris Salyers, Education and Services Director National Organization of State Offices of Rural Health



### National Organization of State Offices of Rural Health



NOSORH promotes the capacity of State Offices of Rural Health to improve health care in rural America through leadership development, advocacy, education and partnerships.

## Introduction

#### **OBJECTIVES**

- 1. Identify resources that may be used for selecting appropriate interventions and strategies for prevention, treatment and recovery in rural communities.
- 2. Identify **data resources** that may be used for showing need and developing a strong application.
- 3. Discuss potential and current opportunities for organizations and **partners to align** themselves for a quick response to future funding opportunities.







- Crisis in rural America
- Funding priorities of many organizations
- Proactive strategy for grant seeking and partnerships work!



# What today is not:

- Preparation for any specific funding opportunity
- In-depth review of models that work or evidence
- All-inclusive

## Interventions and Strategies

SAMHSA RHIhub USDA FORHP NOSORH's ROOR Toolkit (funded by FORHP)



### SAMHSA's National Registry of Evidencebased Programs and Practices (NREPP)

NREPP Home	Find an Intervention							
About NREPP	New Search View All	Learn more about						
Find an Intervention	New Search View All	Developing an evidence-based practice						
All Programs	Enter keyword to search	Learn more about						
Reviews & Submissions	Go	Developing an evidence-based practice						
Learning Center	Select specific criteria for a more detailed search	Select specific criteria for a more detailed search of interventions reviewed by NREPP.						
Contact Us	* Criteria applies to newly reviewed programs only.	* Criteria applies to newly reviewed programs only.						
	Program Type	Sender						
	Ages	Geographic Locations						
	Outcome Categories *	Settings *						
	Race / Ethnicity	Implementation / Dissemination *						
	Special Populations *	Outcome Rating *						



## **Components of NREPP**

- Snapshot with outcome-level ratings, program contact information, age, gender, special populations, settings, and program type
- Description of intervention, goals, and major components
- Presentation of the program's positive or negative impact on the outcomes reviewed
- Description of evaluation studies that assessed effectiveness
- Information on resources for dissemination and implementation, including available training, education, and implementation supports, as well as cost and purchasing information
- References

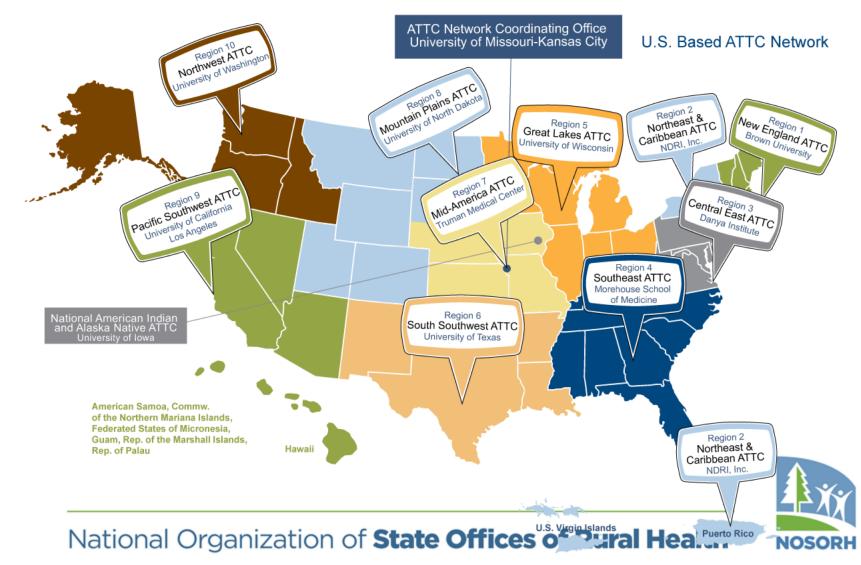


# SAMHSA's Center for the Application of Prevention Technologies (CAPT)





### Addiction Technology Transfer Center Network (ATTC)



## Customized Assistance

### info@ruralhealthinfo.org 1-800-270-1898

Tailored Searches for Model Programs, Data Funding Sources for Your Project





#### ruralhealthinfo.org

#### IN THIS TOOLKIT

**Modules** 

#### 1: Introduction

2: Program Models

3: Program Clearinghouse

4: Implementation Considerations

5: Evaluation Considerations

6: Sustainability Considerations

7: Dissemination

About This Toolkit

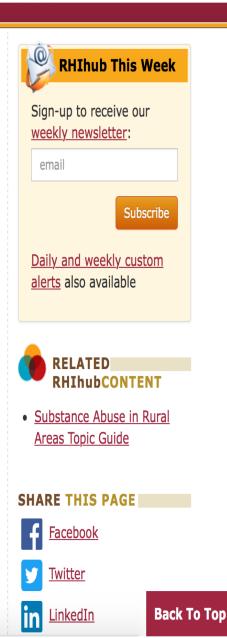
<u>Rural Health</u> > <u>Tools for Success</u> > <u>Evidence-based Toolkits</u> > <u>Rural Prevention and Treatment of Substance Abuse Toolkit</u>

#### Rural Prevention and Treatment of Substance Abuse Toolkit

Rural Prevention and Treatment of Substance Abuse Toolkit

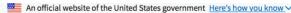
Welcome to the Rural Prevention and Treatment of Substance Abuse Toolkit. This toolkit provides evidence-based examples, promising models, program best practices, and resources that can be used by your organization to implement substance abuse prevention and treatment programs.

There are seven modules in this toolkit. Each module contains resources and information that your organization can use to develop, implement, evaluate, and sustain rural programs to prevent and treat substance abuse. There are more resources on general community health strategies available in the <u>Rural</u> <u>Community Health Toolkit</u>



## USDA's Opioid Misuse in Rural America

NOSOR





## **Community Anti-Drug Coalitions of America (CADCA)**

**EXADCA**<sup>\*</sup> Building drug-free communities.

POLICY TRAINING NEWS RESOURCES CAMPAIGNS INSTITUTE INTERNATIONAL ABOUT US Q

#### PREVENTION CHANGES COMMUNITIES BECOME A MEMBER TODAY!

**Become a** 

MEMBER

Join or Start a

Help us Grow & **DONATE** 

 $\mathbf{v}$ 

Take a Stand







COMMUNTES - DIRECTORY SWITCHNE - BROMZ -

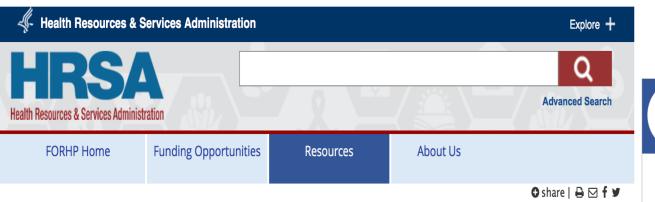
DONATE

MEMBER LOGIN

## Federal Office of Rural Health Policy (FORHP)

لله Health Resources & Se	Explore +						
S. Department of Health & Huma	A					Advanced Search	
FORHP Home	Funding Op	portunities	Re	sources	About Us		
Rural Health I	Related Grants.gov Applica HRSA Electronic Ha						
View Funding Opportunities • Opportunity Name	All Funding Opportunitie Announcement Number	es⊖Open Fund Program Category	ling Opportunities Opportunity Status	Go Application Deadline	Support		
Rural Quality Improvement Technical Assistance Cooperative Agreement	HRSA-18-036	Office of Rural Health Policy	Closed 🙁	05/01/2018			
Rural Health Clinic Policy and Clinical Assessment Program	HRSA-18-039	Office of Rural Health Policy	Closed 🛞	03/16/2018			
<u>Medicare Rural Hospital</u> <u>Flexibility Program</u> ACIONIAN ONGAN	HRSA-18-037	Office of Rural		02/23/2018	urai rieait	II NOSOR	

## **FORHP Resources**



Contact Us

- <u>Subscribe to FORHP weekly</u> announcement for rural health grantees and stakeholders by e-mail
- <u>Subscribe to Rural Health Research</u> <u>Gateway e-mail updates</u>
- HRSA News & Events

Home > Federal Office of Rural Health Policy > Rural Health Resource Guide

#### Rural Health Resource Guide

#### Federal Office of Rural Health Policy Resources

• Rural Health Clinic Technical Assistance Calls 🗗

The Rural Health Clinic Technical Assistance conference call series connects you with timely and useful information on operational and policy issues specific to Rural Health Clinics. Calls are 1 hour, with 45 minutes of speaker presentation followed by 15 minutes of question & answer and occur approximately 5 times a year.

• Rural Health Information Hub (RHIhub) 🖗

Formerly called the Rural Assistance Center, RHIhub is the nation's rural health information source. The website offers a library of resources, coverage of rural issues, state guides, toolkits, program models and more. Customized assistance is available by phone or email. The RHIhub is funded by the Federal Office of Rural Health Policy and all services are provided free of charge.

• Rural Community Health Gateway 🖗

The Gateway can help build effective community health programs and improve services. Resources and examples in this Gateway are chosen for effectiveness and adaptability and are drawn from programs with a strong history of service and community success. Evidence-based toolkits include literature reviews and provide resources to implement programs on topics such as: care coordination, community health workers, mental health and substance abuse, obesity prevention, etc.

#### Rural Opioid Overdose Reversal Program

Report on Lessons Learned from Rural Opioid Overdose Reversal Grant Recipients

#### Resources

**WEBINAR:** Reducing Rural Opioid Overdoses: Lessons Learned from the Rural Opioid Overdose Reversal Grant Program (6-28-17)

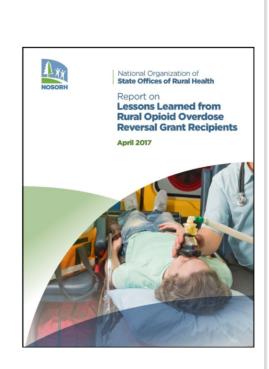
- Webinar Recording
- Project Renew ROOR Webinar Slides

🛱 May 12th 🗨 No comments 👗 by NOSONA

<u>MaineGeneral ROOR Webinar Slides</u>

#### TRAINING

- <u>Town Hall Meeting Presentation (courtesy of Full Circle</u> <u>Recovery Center, LLC)</u>
- Overdose Rescue/Naloxone Training Curriculum (courtesy of Community Connections, Inc.)
- Training Manual for Nurse Practitioners (courtesy of GIVENALOXONE.ORG)
- First Responder Talking Points (courtesy of MaineGeneral Medical Center)
- Training Binder for ED Personnel (courtesy of MaineGeneral Medical Center)
- <u>Training Binder for Naloxone Distribution in Primary Care (courtesy of MaineGeneral Medical</u> <u>Center)</u>
- Training Binder for Sheriff's Department (courtesy of MaineGeneral Medical Center)
- Naloxone Training Presentations (courtesy of Community Connections, Inc.)





## **Data Resources**

SAMHSA data portal County Health Rankings RHIhub Rural Data Explorer Appalachian Overdose Mapping Tool/Health Disparities report

Other thoughts



### **SAMHSA Data**

SAMHSA has prioritized data, outcomes and quality - realizing an integrated data strategy and a national framework for quality improvement in behavioral health care will inform policy, measure program impact, and lead to improved quality of services and outcomes of individuals, families, and communities. Data helps SAMHSA and the nation assess the impact of the changes to US health care systems and identify and address behavioral health disparities.

#### SAMHSA's Data Integrity Statement

Emergency Department Data

» Cb. ? Reports



» <u>View By Metro</u>



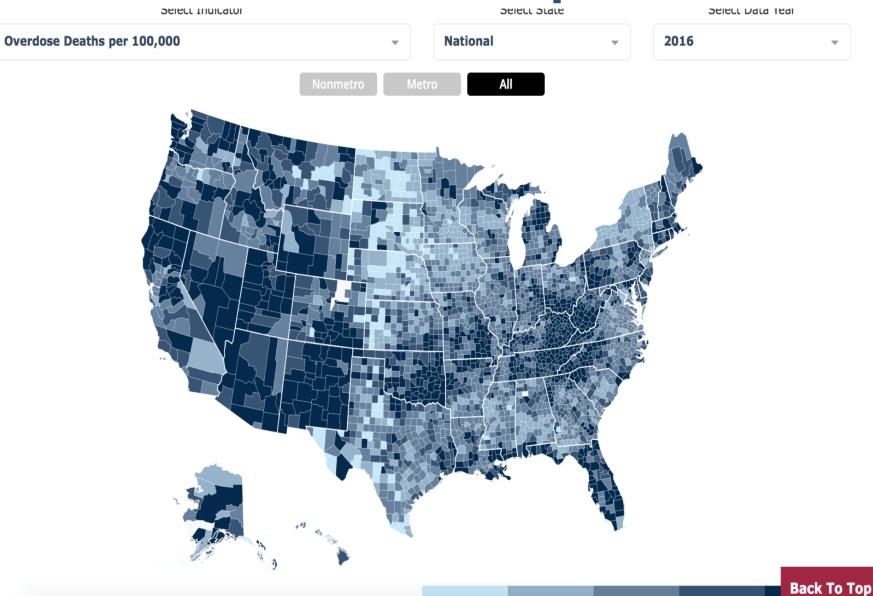


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## **County Health Rankings**

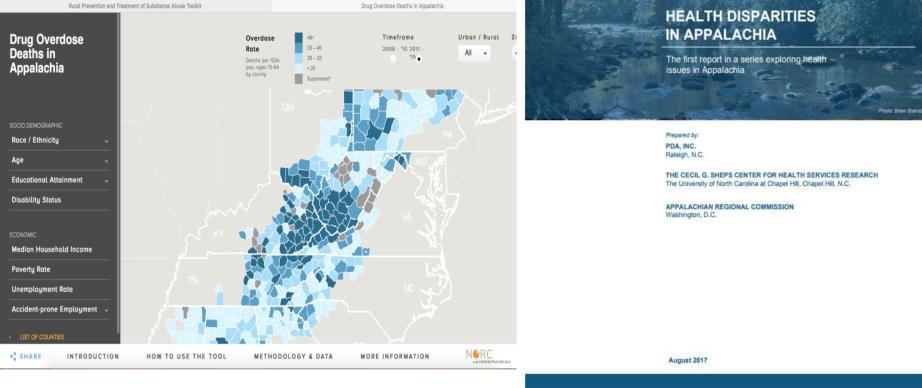
New	Mexi	<b>CO</b> 2018	• Selec	ect another state				Tweet	G+	🖆 Like 0
Overview	Rankings	Measures	Downloa	ads Compare Counties	Select a cou	nty •	🔒 Prir	it 🛟 Help		
Select a Measure: HEALTH OUTCOMES PREMATURE DEATH O		Premature death         Years of potential life lost before age 75 per 100,000 population (age-adjusted). Learn more about this measure.         Map       Data       Description       Data Source								
Years of Data Used: Summary Measure:	2014-20	Outcomes -	Place 🖨	Years of Potential Life Lost Rate	Trend ①	Error Margin	Z- Score 🗢	YPLL Rate (Black)	YPLL Rate (Hispanic)	YPLL Rate (White)
Weight in Health	50%	Bernalillo	7,600		7,300- 7,800	-0.79	9,700	8,000	6,800	
Outcomes:			Catron	0			0.00			
Summary Information		Chaves	9,200		8,300- 10,000	-0.25		7,800	11,200	
Top U.S. Performers:	5,300 percer		Cibola	10,400	~	9,100- 11,700	0.18		8,200	9,600
Range in Nev Mexico		-17,200	Colfax	11,500	~	8,900- 14,000	0.54		15,200	7,200
(Min-Max): Overall in Ne	ew 8,400		Curry	7,900	~	7,100- 8,800	-0.67	11,300	7,500	8,100
Mexico:			De Baca	17,200		12,500- 23,200	2.53			

## **RHIhub Rural Data Explorer**



## **Appalachian Resources\***

## Appalachian Overdose Mapping Tool



CREATING A CULTURE OF HEALTH IN APPALACHIA Disparities and Bright Spots

\*Those not in Appalachia can use these resources to, at a minimum, identify data sources applicable to their state.

### **Appalachian Overdose Mapping Tool**

#### Drug Overdos Deaths in Appalachia

#### **Methodology & Data Sources**

Race / Ethnicity

**Disability Status** 

ECONOMIC

Median Household In

**Poverty Rate** 

**Unemployment Rate** 

Accident-prone Empl

The Appalachian Drug Overdose interactive tool was designed and developed by NORC's Walsh Center for Rural Health Analysis, our Health Media Collaboratory, and our Visualization Laboratory in partnership with the Appalachian Regional Commission (ARC).

The interactive tool was created in JavaScript using the Leaflet library. Data was processed using SAS and converted from shapefile to GeoJSON using the ogr2ogr web client. Countylevel drug overdose death rates were downloaded from the National Vital Statistics System Multiple Causes of Death File. Employment data come from the U.S. Bureau of Labor Statistics' Quarterly Census of Employment and Wages. Additional data were derived from the U.S. Census Bureau's American Community Survey.

The visualizer presents age-adjusted mortality rates for the population aged 15 to 64. Deaths are classified using the International Classification of Diseases, Tenth Revision. Drug overdose deaths are identified using underlying cause-of-death codes X40-X44, X60-X64, X85, and Y10-Y14. The combined population estimates for the time period (either 2006-2010 or 2011-2015) are the denominator for the mortality rates. Five-year average mortality rates were used for this tool in order to maximize the number of counties with a reliable age-adjusted mortality

CLOSE X

LIST OF COUNTIES

🔩 SHARE -

RODUCTION

IOW TO USE THE TOOL

**METHODOLOGY & DATA** 

MORE INFORMATI



#### Health Disparities in Appalachia

#### August 2017

PDA, Inc., Cecil G. Sheps Center, Appalachian Regional Commission

"Creating a Culture of Health in Appalachia: Disparities and Bright Spots" is an innovative research initiative sponsored by the Robert Wood Johnson Foundation (RWJF) and the Appalachian Regional Commission (ARC) and administered by the Foundation for a Healthy Kentucky. This multi-part health research project will, in successive reports: measure population health and document disparities in health outcomes in the Appalachian Region compared to the United States as a whole, as well as disparities within the Appalachian Region; identify "Bright Spots," or communities that exhibit better-than-expected health outcomes given their resources; and explore a sample of the Bright Spot communities through in-depth, field-based case studies. Taken together, these reports will provide a basis for understanding and addressing health issues in the Appalachian Region. This research initiative aims to identify factors that support a culture of health in Appalachian communities and explore replicable activities, programs, or policies that encourage better-than-expected health outcomes that could translate into actions that other communities can replicate.

This first report, *Health Disparities in Appalachia*, measures population health in Appalachia and documents disparities between the Region and the nation as a whole, as well as disparities within the Appalachian Region.

Fact sheets summarizing the Appalachian state are availed at w

e at www.arc.gov/factsheets. A pre-

es for the Appalachian Region and for each elease on the report was issued on August 24, 2017.

Full Report in PDF (46.1 MB)

#### Report Contents

 Report Cover and Front Matter

 Executive Summary

 Introduction

 Mortality

 Morbidity

 Behavioral Health

 Child Health

 Community Characteristics

 Lifestyle

 Health Care Systems

 Quality of Care

 Social Determinants

 Terminants

 Terminants

 Data File: Appalachian Health Disparities (Excel: 2.5 MB)

#### About ARC

Appalachian Region

**Program Areas** 

**Grants and Funding** 

#### Research, Maps, and Data

Research Reports

Maps

Data Reports

Newsroom

**Publications** 

## Other thoughts...

### **Protective Factors**

- Parental monitoring and support
- Positive relationships
- Academic Competency
- Neighborhood pride
- Societal policies (school, community, etc.)

### **Risk Factors**

- Educational attainment
- Parental use
- Poverty rates
- Housing
- Employment



## Organizing & Aligning Partners



### GRANTWRITER







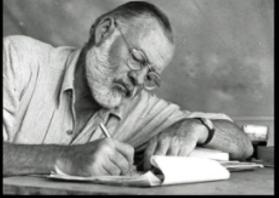
What my friends think I do

What my mom thinks I do

What program staff think I do









What I think I do

What I really do

## **Your Role**

## Grant professional: coordinator, explorer, leader, change agent?

- Identify your organization's goals, commitment, investment, ROI
- Prepare your organization to be a great partner
- Formulate your concept



# Opioid crisis touches rural health – across the board!



- "Other" providers
- EMS
- Law enforcement
- Oral health
- **Methods and Modes**
- Telehealth
- SBIRT
- MAT

## Unique population needs

- Youth
- OB patients

### Workforce

- Emerging professions
- Shortage areas

#### This is an ideal topic to use to convene partners!

State Offices of Rural Health

## Start beyond your own walls

Environmental scan – state, regional and local

Current services?

State strategies?

Gap analyses?

Urban rural collaboration ?

Prevention

Treatment

Recovery





## **Building relationships**<sup>†</sup>

- Time!
- Learning a new language (for both partners)
- Recognizing complimentary expertise
- Developing trust, rapport
- Strategizing (compromising) so both partners can achieve their goals



## Challenges – Choose Wisely

- Getting champions to the table
- Organizing to address a specific need
- Gathering information/data from partners
- Establishing clear lines of communication



## **Document/Draft/Formalize**

- Funder requirements
- Concept paper
- MOU/MOA
- Contract





# Why are community support & partnerships important?

- Data
- Increased expertise
- Access to target population
- Broader reach & impact
- Credibility
- Avoid duplication of efforts
- More efficiency resources savings
- Sustainability

FUNDERS MAY REQUIRE PARTNERSHIPS or SUPPORT!



# Key relationships to cultivate

- Clinical partners
- In your state– SORH, USDA, academic centers
- With foundations

NOSORH

• With "policy" makers



### **Clinical Partners including Urban**

- Meet regularly
- Assessments
- Activities and events
- Data and story collection
- Scanning for funding
- Policy activities

## **State Offices of Rural Health**



- There is a SORH in each state
- Focus on different needs
- 3 structures for SORH
- Funded for 3 core functions

   Information Dissemination
   Rural Health Coordination
   Technical Assistance

#### **Provide Vital Assistance to:**

- 2,168 Communities
- 1,992 Hospitals
- 3,632 Clinics
- 1,215 Emergency Medical Services
- 5,142 Health Care Providers

63,160 Total Technical Assistance Transactions to 22,618 Clients

# Start a conversation with your SORH

- Learn about the office areas of focus and expertise
- Share information about your program your needs and goals
- Look for opportunity to partner with your SORH support you with making linkages to other state departments, academic institutions, newsletter, conferences, grant programs and other resources

#### Find your SORH at NOSORH.org



## USDA

#### **State Directors**

- Community Facilities Grants and Loans
- USDA funding
- Financing experts
- Dedicated to rural
- Political appointees

https://www.rd.usda.gov/ contact-us/state-offices

#### **Cooperative Extension**

- County partnership
- Community based outreach
- Go beyond ag

Learn their priorities!



## **Academic Partners?**

- May help garner credibility/resources
- Distance education technology
- Student experience
- Don't discount what you bring to the table speak up and share your ideas
- Competing priorities on academics (grants, papers, other pressures)



Costs and indirect cost rates

## **Connecting with Foundations**

Community foundations Private operating foundations Corporate foundations Family foundations - endowments





## **Policy makers**

- "Why not?" Is often the most important question you can ask when seeking to make changes in the policy environment:
- If a payer tells you, "We don't pay for those things that way," ask, "Why not?"

"True program sustainability starts with the recognition that those of us working in rural communities can influence the broader policy environment."

**Charlie Alferc** 

## Reminder...

- Be sure to register early with grants.gov, SAM, and DUNS if you haven't already done so
  - <u>https://www.hrsa.gov/grants/apply/register/index.html</u>





## **Questions?** Please use "chat" feature

## FAQ's

- "I've seen the CDC list of 220 counties mentioned in the appropriations bill, and I'm not on it. Will I still be able to apply for these upcoming funding opportunities?"
  - All high risk rural communities, not just the 220 counties identified by the CDC, are encouraged/eligible to apply, assuming they meet the program's other eligibility criteria.
  - More information at: <u>https://www.hrsa.gov/about/news/press-</u> releases/hrsa-rural-communities-opioid-response-initiative-fy2018
- I'm interested in FORHP's upcoming opportunity, how can I keep up with the current announcements?
  - <u>https://www.facebook.com/HRSAgov/posts/10156533518236844:0;</u>







### Resources

- Appalachian Overdose Mapping Tool <u>https://overdosemappingtool.norc.org</u>
- County Health Rankings <a href="http://www.countyhealthrankings.org">http://www.countyhealthrankings.org</a>
- Creating a Culture of Health in Appalachia: Disparities and Bright Spots <u>https://www.arc.gov/research/researchreportdetails.asp?REPORT\_ID=138</u>
- Medication Assisted Treatment <a href="https://www.samhsa.gov/medication-assisted-treatment">https://www.samhsa.gov/medication-assisted-treatment</a>
- National Registry of Evidence-Based Programs and Practices (NREPP) <u>https://www.samhsa.gov/nrepp</u>
- Preventing Opioid Misuse and Overdose: Resources and Tools
   <u>https://www.samhsa.gov/capt/tools-capt-learning-resources/capt-resources-support-opioid-misuse-overdose-prevention</u>
- Rural Data Explorer <a href="https://www.ruralhealthinfo.org/data-explorer">https://www.ruralhealthinfo.org/data-explorer</a>
- Rural Opioid Overdose Reversal Program <u>https://nosorh.org/rural-opioid-overdose-reversal-program/</u>
- SAMHSA Resources to Support Opioid Misuse and Overdose Prevention <u>https://www.samhsa.gov/capt/tools-capt-learning-resources/capt-resources-support-opioid-</u> <u>misuse-overdose-prevention</u>
- Rural Prevention and Treatment of Substance Abuse Toolkit
   <u>https://www.ruralhealthinfo.org/toolkits/substance-abuse</u>
- SAMHSA Data <u>https://www.samhsa.gov/data</u>
- SAMHSA's Center for the Application of Prevention Technologies (CAPT) <u>https://www.samhsa.gov/capt</u>
- Strategic Prevention Framework <u>https://www.samhsa.gov/capt/applying-strategic-prevention-framework</u>