



POSSIBLE SORH GRANT BUDGET ITEMS For SORH grant year July 2018-June 2019

The information provided in this document is provided to support your efforts to develop the State Office of Rural Health grant application budget. It includes a wide range of possibilities including some services that are still in the development phase. The list below is organized by budget justification category for your easy use.

More specific information on costs to your SORH, are available by contacting Donna Pfaendtner, Administrator, at donna@nosorh.org. For assistance with your SORH grant application such as an “outside” read of your early first draft application, please contact Chris Salyers, Education and Services Director, chris.salyers@nosorh.org

TRAVEL:

NOSORH Annual Meeting 2018 – Cheyenne, WY – October 17th & 18th

Estimated Per Diem rates: lodging \$93; meals \$51; \$49 one way airport shuttle from Denver

National Rural EMS Leadership Meeting 2019 – South Carolina (TBD)* - April 2019

Estimated Per Diem rates: lodging \$157; meals \$69

Regional Meeting Travel. No registration fee. 2018-2019 locations tentative listed below:

Region A 2019 – West Virginia (TBD)* – Estimated Per Diem rates: lodging \$110; meals \$54

Region B 2018 – Pensacola, FL – Estimated Per Diem rates: lodging \$106; meals \$59

Region C 2018 – Minneapolis, MN – Estimated Per Diem rates: lodging \$149; meals \$64

Region D 2019 – Hawaii (TBD)* – Estimated Per Diem rates: lodging \$93; meals \$51

Region E 2018 – Salt Lake City, UT – Estimated Per Diem rates: lodging \$124; meals \$59

NRHA Annual Meeting 2018, New Orleans, Louisiana; 2019, Atlanta, GA

CONTRACTUAL:

♣ \$1000 for conducting 4 webinars for your state on key rural health topics such as workforce, HIT and health promotion. Target audience for webinars includes health professionals throughout the state. Webinar costs are estimated at \$250/webinar for approximately 20 callers for 1-hour webinar. Speaker and content will be coordinated by SORH staff, NOSORH technology and conference call line will be used for delivery and recording of webinar.

♣ \$4500 plus travel for onsite grant writing workshop for your state includes NOSORH instructors, all materials, and support for registration and publicity activities, as needed by the individual SORH.



♣ \$1500 for production of a basic customized video of SORH accomplishments and services, ready to use for website, social media, and state partnership activities or conferences.

**TBD – to be determined site has not been identified, approved or confirmed*

OTHER:

Membership Dues:

♣ \$1575 membership dues for National Organization of State Offices of Rural Health. NOSORH membership provides the office with opportunities for training and learning on new rural, funding for special projects, coordination with other SORH, resources to disseminate information regarding SORH activities and monthly webinars on topics of key interest and concern for rural communities and the SORH.

♣ \$4500 for a “supported SORH” membership for SORH, which may include travel for up to one meeting per year for one staff person.

Registration Fees:

♣ \$325 registration fees for SORH staff to attend the NOSORH annual meeting, a required meeting.

♣ \$375 registration fee for SORH or EMS leaders to attend the National Rural EMS & Care conference.

♣ \$500 for Data Institute conducted by NOSORH. Training provided via a series of webinars to establish a standard for data use and establish a minimum skill set for data use for SORHs. The Data Institute will educate SORHs on the data available today, how to find it and how to use it. Appropriate for SORH staff.

♣ \$500 for rural health grant writing training through the Grant Writing Institute conducted by NOSORH. Training provided via a series of 9 webinars on all aspects of rural health grant writing including documentation of need, grant budget preparation, development of evaluations, work plans and identifying sources of grant funds. Appropriate for SORH staff and rural health partners such as RHCs, CAHs, Free Clinics and FQHC staff.

♣ \$350 for “Beyond the Basics” advanced rural health grant writing training through the Grant Writing Institute conducted by NOSORH. Training provided via a series of 4 webinars focusing on advanced rural health and grant management skills. Appropriate for SORH staff and rural health partners like RHCs, CAHs, Free Clinics and FQHC staff.



- ♣ \$95 for Grant Writing Basics for EMS, a 3-part web-based training through the Grant Writing Institute conducted by NOSORH. This is an introductory to grant writing series designed specifically for EMS professionals.
- ♣ \$500 for SORH Management Institute webinar series for SORH managers to learn best practices to assist in the management of the unique environment of SORHs with topics including staffing, budgeting, policy, grant management, developing partners, and more.
- ♣ \$500 for Rural Health Clinic technical assistance training through the Rural Health Clinic Institute conducted by the NOSORH. Training provided via a series of 9 webinars on all aspects RHC technical assistance for SORH on RHC issues. Appropriate for SORH staff.
- ♣ \$20,000 for Association for Rural Health Professional Coding to provide a 2-day documentation and coding training class in a convenient location in each state. This represents a 20% discount off standard pricing (also available at \$399/person). The 2-day training class can be followed by an optional certification examination. Those who complete the class receive a certification as a Rural Health or a Community Health Coding & Billing Specialist. The 2-hour billing portion is taught via webinar within 2 weeks of the in-person course. *NOSORH members receive a 20% discount on the training.*

Data Management Tools:

- ♣ \$2500 for access to the TruServe basic performance measures tracking tool to allow capture of impact of SORH and other activities. Up to 10 customizable measures, mapping capabilities, all orientation, support and full features of this easy-to-use online tracking tool.
- ♣ \$7500 for access to the TruServe enhanced performance measures tracking tool to allow capture of impact of SORH and other activities. Unlimited customized measures, mapping capabilities, all orientation, support and full features of this easy to use on-line tracking tool.
- ♣ \$700 for onsite training for unlimited number of users for the TruServe performance measures tracking tool.
- ♣ \$2,500 or \$3,500 (depending on number of clinics in each state) for access to the Practice Operations National Database (POND), a web-based data collection, reporting and benchmarking application for rural providers including rural health clinics, community health centers, health system satellite practices, and independent physician or advanced level provider practices to collect financial, operational, productivity and compensation factors.
- ♣ \$1000 for NOSORH to develop and provide a basic fact sheet and infographics for SORHs



for dissemination to key stakeholders, grant applications, or other reports.

♣ \$800 or \$1,550 for a single license of Tableau Desktop (Personal or Professional, respectively), a desktop application for analyzing and visualizing data sets in a drag-and-drop format. *Note: subsequent years requires a \$200 - \$350 annual maintenance fee, per license, dependent upon Personal or Professional license.*

Thank you for your consideration.
Your input on the need for services is always welcome.